

Ref.: MC/MV

Date: 3<sup>rd</sup> February, 2016

The Secretary
BSE Limited
Corporate Relationship Department
Dalal Street, Fort
Mumbai - 400 001

Sub: Outcome of the Board Meeting

**Symbol: GREAVES** 

Dear Sirs,

Further to our letters dated 14<sup>th</sup> and 22<sup>nd</sup> January, 2016, we wish to inform you that the Board of Directors at its Meeting held today has, inter alia,:

1. approved the Unaudited Financial Results of the Company for the third quarter and nine months ended 31<sup>st</sup> December, 2015 (the Financial Results).

The Audit Committee reviewed the Financial Results at its Meeting held earlier today which have been subjected to a Limited Review by the Statutory Auditors.

The Statement of Unaudited Financial Results, together with the Limited Review Report is attached.

- 2. declared an Interim Dividend for the financial year 2015 -16 at Rs. 4.50 ( 225 %) per Equity Share of Rs. 2.
- 3. fixed Friday, 12<sup>th</sup> February, 2016 as the "Record Date" to determine the Members entitlement to the Interim Dividend.
- 4. declared Tuesday, 1<sup>st</sup> March, 2016 as the payment date on or after which the Interim Dividend will be paid to the entitled Members.

We request you to kindly take the above on record,

Yours faithfully,

For Greaves Cotton Limited

Monica Chopra

Executive Director - Legal &

Company Secretary

Encl.: a/a

**Greaves Cotton Limited** 

www.greavescotton.com

# Deloitte Haskins & Sells LLP

Chartered Accountants Indiabulls Finance Centre Tower 3, 27th - 32nd Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 India

Tel: +91 (022) 6185 4000 Fax: +91 (022) 6185 4101

## INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

#### TO THE BOARD OF DIRECTORS OF GREAVES COTTON LIMITED

- 1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of GREAVES COTTON LIMITED ("the Company") for the Quarter and nine Months ended 31/12/2015 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard for Interim Financial Reporting (AS 25), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

(Firm's Registration No. 117366W/W-100018)

Rupen K. Bhatt

(Partner)

(Membership No. 46930)

MUMBAI, 3rd February, 2016

Identifica W

Regd. Office: 12, Dr. Annie Besant Road, Opp. Shiv Sagar Estate, Worli, Mumbai - 400 018, India Deloitte Haskins & Sells (Registration No. BA 97449) a partnership firm was converted into Deloitte Haskins & Sells LLP (LLP Identification No. AAB-8737) a limited liability partnership with effect from 20th November 2013.



## STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2015

₹ Lakh

|           | PARTI  |                           |                           | Standalor                 | ne Results                |                           |                                       |
|-----------|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------------------|
|           |  |                           | Quarter ended             |                           | Nine Mon                  | th Ended                  | Year ended<br>31-03-2015<br>(Audited) |
| Sr.<br>No | Particulars  | 31-12-2015<br>(Unaudited) | 30-09-2015<br>(Unaudited) | 31-12-2014<br>(Unaudited) | 31-12-2015<br>(Unaudited) | 31-12-2014<br>(Unaudited) |                                       |
| 1.        | Income from Operations   |                           |                           |                           |                           |                           |                                       |
|           | a) Net Sales (Net of excise duly)  | 40,464                    | 42,334                    | 42,997                    | 1,20,645                  | 1,29,273                  | 1,68,472                              |
|           | b) Other Operating Income  | 108                       | 139                       | 111                       | 466                       | 217                       | 398                                   |
|           | Total Income from Operations (net)   | 40,572                    | 42,473                    | 43,108                    | 1,21,111                  | 1,29,490                  | 1,68,870                              |
| 2,        | Expenses   |                           |                           |                           |                           |                           |                                       |
|           | a) Cost of Materials Consumed  | 25,144                    | 25,532                    | 28,493                    | 74,480                    | 83,562                    | 1,06,089                              |
|           | b) Purchase of Stock-in-Trade  | 1,103                     | 2,105                     | 1,124                     | 4,868                     | 4,181                     | 6,109                                 |
|           | c) Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade       | (149)                     | (48)                      | (419)                     | (1,086)                   | 569                       | 2,106                                 |
|           | d) Employee Benefits Expense   | 3,860                     | 3,704                     | 3,927                     | 11,423                    | 11,985                    | 16,074                                |
|           | e) Depreciation  | 1,156                     | 1,151                     | 1,240                     | 3,429                     | 3,652                     | 4,710                                 |
|           | f) Other expenses  | 3,885                     | 3,593                     | 4,833                     | 10,886                    | 13,738                    | 18,512                                |
|           | Total Expenses   | 34,999                    | 36,037                    | 39,198                    | 1,04,000                  | 1,17,687                  | 1,53,600                              |
| 3.        | Profit from Operations before Other Income, Finance Costs and Exceptional Items (1-2)  | 5,573                     | 6,436                     | 3,910                     | 17,111                    | 11,803                    | 15,270                                |
| 4.        | Other Income   | 1,285                     | 1,126                     | 524                       | 3,156                     | 1,559                     | 2,433                                 |
| 5.        | Profit from ordinary activities before Finance Costs and Exceptional Items (3+4)       | 6,858                     | 7,562                     | 4,434                     | 20,267                    | 13,362                    | 17,703                                |
| 6.        | Finance Costs  | 15                        | 20                        | 50                        | 53                        | 98                        | 237                                   |
| 7.        | Profit from ordinary activities after Finance Costs but before Exceptional Items (5-6) | 6,843                     | 7,542                     | 4,384                     | 20,214                    | 13,264                    | 17,466                                |
| 8.        | Exceptional Items Income / (Expenses) (Refer Note 1)                                   | 2,594                     | (185)                     | (4,066)                   | 3,147                     | (5,609)                   | (6,592                                |
| 9.        | Profit from Ordinary Activities before Tax (7+8)                                       | 9,437                     | 7,357                     | 318                       | 23,361                    | 7,655                     | 10,874                                |
| 10,       | Tax Expense  | 3,148                     | 1,931                     | 142                       | 7,313                     | 1,876                     | 2,721                                 |
| 11.       | Net Profit/ (Loss) from Ordinary Activities after Tax (9-10)                           | 6,289                     | 5,426                     | 176                       | 16,048                    | 5,779                     | 8,153                                 |
| 12.       | Extraordinary Item (net of tax expense)  | -                         | 150                       |                           | - 8                       | - 3                       | - 5                                   |
| 13.       | Net Profit/ (Loss) for the period (11-12)  | 6,289                     | 5,426                     | 176                       | 16,048                    | 5,779                     | 8,153                                 |
| 14,       | Paid-up equity share capital   | 4,884                     | 4,884                     | 4,884                     | 4,884                     | 4,884                     | 4,884                                 |
|           | (face value of ₹ 2/- each)   |                           |                           |                           |                           |                           |                                       |
| 15.       | Reserves excluding revaluation reserves  | 2                         |                           |                           |                           | 20                        | 76,705                                |
| 16.       | Earning Per Share (Not Annualised) (₹)   | -                         |                           |                           |                           | 76                        |                                       |
|           | -Basic   | 2,58                      | 2.22                      | 0.07                      | 6.57                      | 2.37                      | 3.34                                  |
|           | -Diluted   | 2.58                      | 2.22                      | 0.07                      | 6.57                      | 2,37                      | 3 34                                  |

Seeml Pahulagan'



M



### SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2015

₹ Lakh

|     |  | 1           | Quarter ended | 1           | Nine Mor                  | th Ended                                | Year ended |
|-----|--|-------------|---------------|-------------|---------------------------|---|------------|
|     |  |             |               |             |                           |   | 31-03-2015 |
| Sr. | Particulars  | 31-12-2015  | 30-09-2015    | 31-12-2014  | 31-12-2015<br>(Unaudited) | 31-12-2014<br>(Unaudited)               | (Audited)  |
| No. |  | (Unaudited) | (Unaudited)   | (Unaudited) | (Unaudited)               | (Unaudited)                             |            |
|     |  |             |               |             |                           |   |            |
|     | Segment Revenue  |             |               |             |                           |   |            |
|     | a.Engines  | 39,212      | 40,820        | 41,375      | 1,17,046                  | 1,23,028                                | 1,61,712   |
|     |  | 626         | 457           | 739         | 1,17,040                  | 4,584                                   | 4,783      |
| 1   | b.Infrastructure Equipment c.Others                        | 734         | 1,196         | 994         | 2,706                     | 1,878                                   | 2,375      |
|     | Total  | 40,572      | 42,473        | 43,108      | 1,21,111                  | 1,29,490                                | 1,68,870   |
|     | Total  | 40,572      | 42,473        | 43,100      | 1,21,111                  | 1,29,490                                | 1,00,070   |
|     | Less: Inter-Segment revenue                                |             |               | -           |                           | £#?                                     |            |
|     | Less. Inter-beginerit revenue                              |             |               |             |                           |   |            |
|     | Net sales/Income from operations                           | 40,572      | 42,473        | 43,108      | 1,21,111                  | 1,29,490                                | 1,68,870   |
|     | The baloom some from operations                            | 10,012      | ,             | ,           | ,,_,,                     | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | .,,        |
| 2.  | Segment Results  |             |               |             |                           |   | 1          |
| -   | (Profit before Tax, Interest & Finance charges)            |             |               |             |                           |   |            |
|     | a.Engines  | 7,893       | 8,419         | 6,384       | 22,859                    | 19,595                                  | 25,540     |
|     | b.Infrastructure Equipment                                 | (137)       | (18)          | (766)       | (130)                     | (2,984)                                 | (3,536)    |
|     | c.Others   | 73          | 43            | (87)        | 174                       | (57)                                    | (90)       |
|     | Total  | 7,829       | 8,444         | 5,531       | 22,903                    | 16,554                                  | 21,914     |
|     |  |             |               |             |                           |   |            |
|     | Less: Unallocable Expenditure:                             |             |               |             |                           |   |            |
|     | (i) Interest and Finance charges                           | 15          | 20            | 50          | 53                        | 98                                      | 237        |
|     | (ii) Other expenditure (Net of Other Income)               | 971         | 882           | 1,097       | 2,636                     | 3,192                                   | 4,211      |
|     | (iii) Exceptional Items (Income) / Expenses (Refer Note.1) | (2,594)     | 185           | 4,066       | (3,147)                   | 5,609                                   | 6,592      |
|     | Total Profit before Tax                                    | 9,437       | 7,357         | 318         | 23,361                    | 7,655                                   | 10,874     |
|     |  |             |               |             |                           |   |            |
|     |  |             |               |             |                           |   |            |
| 3.  | Capital Employed   |             |               |             |                           |   |            |
|     | (Segment Assets -Segment Liabilities)                      |             |               |             |                           |   |            |
|     | (Based on estimates in terms of available data)            |             |               |             |                           |   |            |
| 1   | a.Engines  | 41,741      | 42,974        | 45,966      | 41,741                    | 45,966                                  | 44,635     |
|     | b.Infrastructure Equipment                                 | 2,690       | 3,057         | 4,889       | 2,690                     | 4,889                                   | 3,463      |
|     | c.Others   | 164         | 547           | 658         | 164                       | 658                                     | 250        |
|     | Total Capital Employed in Segments                         | 44,595      | 46,578        | 51,513      | 44,595                    | 51,513                                  | 48,348     |
|     | Add: Unallocable Corporate Assets including Investments,   |             |               |             |                           |   |            |
|     | net of Liabilities   | 53,344      | 45,071        | 31,331      | 53,344                    | 31,331                                  | 33,632     |
|     | Total  | 97,939      | 91,649        | 82,844      | 97,939                    | 82,844                                  | 81,980     |

Samuel Pahulagani





NOTES:

1. Exceptional Items constitute Income / (Expenses) :

a) Employee Separation Cost

b) Profit on sale of properties

c) Impairment of Assets

d) Provision for / write off of Advances/ Receivables

e) One time settlement with supplier

f) Provision for / write off of Inventories

g) Loss on Capital Reduction in Subsidiary

Total

|                         |                           | e Results                 | Standalon                 |                           |                           |
|-------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Year ended              | th Ended                  | Nine Mon                  | Quarter ended             |                           |                           |
| 31-03-2015<br>(Audited) | 31-12-2014<br>(Unaudited) | 31-12-2015<br>(Unaudited) | 31-12-2014<br>(Unaudited) | 30-09-2015<br>(Unaudited) | 31-12-2015<br>(Unaudited) |
| (641)                   | (634)                     | (109)                     | (110)                     | (45)                      | (6)                       |
| *                       | *                         | 3,396                     | =:                        | £1                        | 2,600                     |
| (808)                   | (1,024)                   | (140)                     | (886)                     | (140)                     | *                         |
| (1,120)                 | (1,120)                   | £                         | (512)                     | -                         |                           |
| (273)                   | (273)                     | 2.53                      | 83                        | -                         |                           |
| (3,462)                 | (2,558)                   | 183                       | (2,558)                   | 親                         |                           |
| (288)                   |                           | 2.25                      |                           | 4                         |                           |
| (6,592)                 | (5,609)                   | 3,147                     | (4,066)                   | (185)                     | 2.594                     |

2. The Profit from Ordinary Activities before Tax for the quarter and nine months ended December 31, 2015 includes following figuers relating to discontinued operations of manufacturing activities of Construction Equipment:

> ₹ Lakh Standalone Results Nine Month Ended Quarter ended Year ended **Particulars** 30-09-2015 31-12-2014 31-12-2015 31-12-2014 31-03-2015

31-12-2015 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) 162 613 200 3,996 3,964 1. Total Income from Operations (net) 2. Profit / (Loss) from ordinary activities after Finance Costs but before Exceptional Items 74 (746)(2,910)(3,386)(41)(attributable to discontinuing operations) (140) (4,880) (4,657) (140) (3,425) Exceptional items pertaining to discontinuing operations\* (41) (4,171) (111) (7,790)(8,043) (66) 4. Profit / (Loss) before tax from ordinary activities (attributable to discontinuing operations)

\* Also considered in Note 1 above, where applicable.

- 3. The Board of Directors declared first interim dividend of ₹ 4.5 per share on the face value of ₹ 2 each. Cash out go of ₹ 13,289 Lakh including dividend distribution tax.
- 4. Figures for the previous periods have been regrouped/reclassified, wherever necessary, to make them comparable with the figures of the current period.
- 5. The above financial results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors of the Company at their respective meetings held on 3rd February 2016 and subjected to limited review by the statutory auditors.

For GREAVES COTTON LIMITED

(SUNIL PAHILAJANI)

MANAGING DIRECTOR & CEO

Place : Mumbal Date : 3rd February 2016

