# Greaves Cotton Limited <br> Regd. Office : Industry Manor, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400025. 

## STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2013

| AR |  | Standalone Results |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sr. | Particulars | Quarter ended |  |  | Nine Months ended |  | $\begin{array}{\|c\|} \hline \text { Year } \\ \text { ended } \\ 31-03-2013 \\ \text { (Audited) } \end{array}$ |
| o. |  | 31-12-2013 (Unaudited) | 30-09-2013 <br> (Unaudited) | 31-12-2012 <br> (Unaudited) | 31-12-2013 (Unaudited) | $\begin{aligned} & \hline 31-12-2012 \\ & \text { (Unaudited) } \end{aligned}$ |  |
| Gross Sales <br> Less: Excise Duty <br> Income from Operations <br> a) Net Sales <br> b) Other Operating Income |  | 47,374 | 49,732 | 57,582 | 142,889 | 153,757 | 209,090 |
|  |  | 5,102 | 5,198 | 6,145 | 14,995 | 16,457 | 22,304 |
|  |  | $\begin{array}{r} 42,272 \\ 68 \\ \hline \end{array}$ | $\begin{array}{r} 44,534 \\ 271 \\ \hline \end{array}$ | $\begin{array}{r} 51,437 \\ 19 \\ \hline \end{array}$ | $\begin{array}{r} 127,894 \\ 479 \\ \hline \end{array}$ | $\begin{array}{r} 137,300 \\ 449 \\ \hline \end{array}$ | $\begin{array}{r} 186,786 \\ 543 \\ \hline \end{array}$ |
| Total Income from Operations (net) 42,340 44,805 51,456 128,373 137,749 <br> 2 Expenses      |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | a) Cost of Materials Consumed | 28,564 | 29,832 | 35,317 | 85,545 | 92,999 | 126,080 |
|  | b) Purchase of Stock-in-Trade | 837 | 1,973 | 940 | 4,427 | 2,411 | 3,891 |
|  | c) Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade | (518) | (732) | (18) | $(1,751)$ | 975 | 1,318 |
|  | d) Employee Benefits Expense | 4,199 | 3,947 | 3,759 | 12,159 | 11,005 | 14,792 |
|  | e) Depreciation | 1,113 | 1,041 | 986 | 3,177 | 2,815 | 3,896 |
|  | f) Other expenses | 4,523 | 4,742 | 4,288 | 13,267 | 12,456 | 17,019 |
|  | Total Expenses | 38,718 | 40,803 | 45,272 | 116,824 | 122,661 | 166,996 |
| Profit from Operations before Other Income, Finance Costs and Exceptional Items (1-2) |  | 3,622 | 4,002 | 6,184 | 11,549 | 15,088 | 20,333 |
| 5  <br> 5 Other income <br> Profit  <br> Costam ordinary activities before Finance  <br> Costs axceptional Items ( $3+4$ )  |  | 678 | 642 | 685 | 1,922 | 1,183 | 1,555 |
|  |  |  |  |  |  |  |  |
|  |  | 4,300 | 4,644 | 6,869 | 13,471 | 16,271 | 21,888 |
| 6 Finance Costs |  | 92 | 121 | 22 | 269 | 69 | 112 |
| 7 Profit from ordinary activities after Finance Costs but before Exceptional Items (5-6) |  | 4,208 | 4,523 | 6,847 | 13,202 | 16,202 | 21,776 |
| 8 Exceptional Items (Refer Note 1) |  | (134) | $(4,005)$ | $(1,418)$ | $(4,139)$ | $(1,761)$ | (1,761) |
| 99 Profit from Ordinary Activities before Tax (7+8) |  | 4,074 | 518 | 5,429 | 9,063 | 14,441 | 20,015 |
|  | Tax Expense |  |  |  |  |  |  |
|  | a) Current Tax <br> b) Tax adjustment in respect of earlier years | 925 | 1,250 | 1,800 | 3,575 | 4,300 | 5,850 |
|  |  | 554 |  |  | 554 | (107) | (107) |
|  |  | $(1,180)$ | 66 | 193 | $(1,219)$ | 301 | 476 |
| 11 Net Profit / (Loss) from Ordinary Activities after Tax (9-10) |  | 3,775 | (798) | 3,436 | 6,153 | 9,947 | 13,796 |
| 12 | Extraordinary ltem (net of tax expense) |  |  |  |  |  |  |
|  | Net Profit / (Loss) for the period (11-12) | 3,775 | (798) | 3,436 | 6,153 | 9,947 | 13,796 |
| 14 | Paid-up equity share capital (face value of ₹ 2 /- each) | 4,884 | 4,884 | 4,884 | 4,884 | 4,884 | 4,884 |
|  | Reserves excluding revaluation reserves |  |  |  |  |  | 68,918 |
|  | Earning / (Loss) Per Share (Not Annualised) (₹) <br> - Basic <br> - Diluted | $\begin{aligned} & 1.55 \\ & 1.55 \end{aligned}$ | $\begin{aligned} & (0.33) \\ & (0.33) \end{aligned}$ | 1.41 1.41 | 2.52 2.52 | 4.07 4.07 | 5.65 5.65 |



## Place: Mumbai

Date : $6^{\text {th }}$ February 2014

## SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2013

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \& \& \& \& \& \& \& ₹ Lacs \\
\hline \multirow{2}{*}{\[
\begin{array}{|c|}
\hline \text { Sr. } \\
\text { No. }
\end{array}
\]} \& \multirow[t]{2}{*}{Particulars} \& \multicolumn{3}{|c|}{Quarter ended} \& \multicolumn{2}{|l|}{Nine Months ended} \& \multirow[t]{2}{*}{\begin{tabular}{|c|}
\hline Year \\
ended \\
\(31-03-2013\) \\
(Audited)
\end{tabular}} \\
\hline \& \& \begin{tabular}{l}
31-12-2013 \\
(Unaudited)
\end{tabular} \& 30-09-2013 (Unaudited) \& \begin{tabular}{l}
31-12-2012 \\
(Unaudited)
\end{tabular} \& \begin{tabular}{l}
31-12-2013 \\
(Unaudited)
\end{tabular} \& \begin{tabular}{l}
\[
31-12-2012
\] \\
(Unaudited)
\end{tabular} \& \\
\hline \multirow[t]{4}{*}{1} \& \multirow[t]{12}{*}{\begin{tabular}{l}
Segment Revenue \\
a. Engines \\
b. Infrastructure Equipment \\
c. Others \\
Less: Inter-Segment revenue \\
Net sales/Income from operations \\
Segment Results \\
(Profit before Tax, Interest and Finance charges) \\
a. Engines \\
b. Infrastructure Equipment \\
c. Others \\
Total \\
Less: Unallocable Expenditure: \\
(i) Interest and Finance charges \\
(ii) Other expenditure (Net of Other Income) \\
(iii) Exceptional Items (Refer Note 1) \\
Profit before Tax \\
Capital Employed \\
(Segment Assets - Segment Liabilities) \\
(Based on estimates in terms of available data) \\
a. Engines \\
b. Infrastructure Equipment \\
c. Others \\
Total Capital Employed in Segments \\
Add: Unallocable Corporate Assets including Investments, net of Liabilities \\
Total Capital Employed in the Company
\end{tabular}} \& \[
\begin{array}{r}
39,416 \\
2,384 \\
508 \\
\hline
\end{array}
\] \& 41,653
2,788
440 \& 46,977
4,302
320 \& 118,578
8,629
1,218 \& 126,610
11,039
390 \& 170,374
16,202
1,124 \\
\hline \& \& 42,308 \& 44,881 \& 51,599 \& 128,425 \& 138,039 \& 187,700 \\
\hline \& \& (32) \& 76 \& 143 \& 52 \& 290 \& 371 \\
\hline \& \& 42,340 \& 44,805 \& 51,456 \& 128,373 \& 137,749 \& 187,329 \\
\hline 2 \& \& 6,320
\((648)\)
\((2)\) \& 6,810
\((765)\)
35 \& 8,046
\((114)\)
30 \& 18,858
\((1,722)\)
103 \& 20,863
\((578)\)
40 \& 28,349
\((898)\)
110 \\
\hline \& \& 5,670 \& 6,080 \& 7,962 \& 17,239 \& 20,325 \& 27,561 \\
\hline \& \& 92

1,370
134 \& 121
1,436
4,005 \& 22

1,093
1,418 \& 269

3,768
4,139 \& 69

4,054
1,761 \& $\begin{array}{r}112 \\ \\ 5,673 \\ 1,761 \\ \hline\end{array}$ <br>
\hline \& \& 4,074 \& 518 \& 5,429 \& 9,063 \& 14,441 \& 20,015 <br>

\hline \& \& $$
\begin{array}{r}
49,676 \\
14,457 \\
575
\end{array}
$$ \& \[

$$
\begin{array}{r}
49,927  \tag{42}\\
14,582 \\
65
\end{array}
$$

\] \& | $\begin{aligned} & 47,450 \\ & 11,009 \end{aligned}$ |
| :--- |
| (42) | \& \[

$$
\begin{array}{r}
49,676 \\
14,457 \\
575
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 47,450 \\
& 11,009
\end{aligned}
$$
\] \& 47,465

12,357
109 <br>
\hline \& \& 64,708 \& 64,574 \& 58,417 \& 64,708 \& 58,417 \& 59,931 <br>
\hline \& \& 14,788 \& 11,148 \& 14,475 \& 14,788 \& 14,475 \& 14,273 <br>
\hline \& \& 79,496 \& 75,722 \& 72,892 \& 79,496 \& 72,892 \& 74,204 <br>
\hline \multicolumn{8}{|l|}{Notes:} <br>
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{1. Exceptional items constitute:}} \& \& \& \& \& \& ₹ Lacs <br>

\hline \& \& $$
\begin{gathered}
\text { Quarter } \\
\text { ended } \\
31-12-2013
\end{gathered}
$$ \& \[

$$
\begin{array}{|c}
\text { Quarter } \\
\text { ended } \\
30-09-2013
\end{array}
$$

\] \& \[

$$
\begin{array}{|c|}
\hline \text { Quarter } \\
\text { ended } \\
31-12-2012
\end{array}
$$
\] \& Nine Months ended 31-12-2013 \& Nine Months ended

31-12-2012 \& $$
\begin{gathered}
\text { Year } \\
\text { ended } \\
31-03-2013
\end{gathered}
$$ <br>

\hline \& a) Provision for diminution in value of investment \& nt \& $(3,866)$ \& $(1,418)$ \& $(3,866)$ \& $(1,418)$ \& $(1,418)$ <br>
\hline \multicolumn{2}{|r|}{\multirow[t]{2}{*}{b) Employee separation compensation}} \& (134) \& (139) \& - \& (273) \& (343) \& (343) <br>
\hline \& \& (134) \& $(4,005)$ \& $(1,418)$ \& $(4,139)$ \& $(1,761)$ \& $(1,761)$ <br>
\hline
\end{tabular}

2. The Board of Directors declared a Second Interim Dividend of $₹ 0.40$ per share of face value of ₹ $2 /$ - each (Cash outgo ₹ 1142.83 lacs). Thus, including first interim dividend of $₹ 0.30$ per share, the total interim dividend would be ₹ 0.70 per share for the financial year 2013-14.
3. Figures for the previous periods have been regrouped/reclassified, wherever necessary, to make them comparable with the figures of the current period.
The statutory auditors have conducted/carried out a limited review of the above financial results. There are no qualifications in the limited review report in respect of the above financial results.
4. The above financial results were reviewed by the Audit Committee at its meeting held on $5^{\text {th }}$ February 2014 and then approved by the Board of Directors on $6^{\text {th }}$ February 2014.

(SUNIL PAHILAJANI)
MANAGING DIRECTOR \& CEO
